

DIR Managed IT Security Services

A. External controlled penetration testing		Pricing Criteria				
i. Scanning		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
ii. Penetration testing		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
iii. WAR Dialing		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
iv. WAR Driving		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
v. Social Engineering		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
vi. Applications Assessment		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:		MSRP/ List price	\$5,000.00	\$	\$	\$
		Discount % off MSRP	40%	%	%	%
		DIR Admin Fee	2%	2%	2%	2%
		Customer Discount	38%	%	%	%
B. Security Monitoring and Management Services						
i. NIDS/NIPS Systems						
1.a Cyber Attack Alerts		Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	DIR Contract Price		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>

1.b Cyber Attack Countermeasures	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
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2.a Configuration Management of Monitored Devices: Security Hardware	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Services C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
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2.b Configuration Management of Monitored Devices: Security Software	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
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ii. HIDS/HIPS Systems					
1.a Cyber Attack Alerts Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
1.b Cyber Attack Countermeasures Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
2.a Configuration Management of Monitored Devices: Security Hardware Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
2.b Configuration Management of Monitored Devices: Security Software Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
iii. Host and Applications Log Monitoring					
1. Correlation and reporting of specific server logged events Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
2. Capture, store and reporting logged events Define activities to be performed in this service category:	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
iv. Network attack activity	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

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	<p>DIR Contract Price</p>		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
<p>v. Continuous event identification</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p><i>\$5,000.00</i></p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
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<p>vi. Advanced analysis and correlation of security events</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p><i>\$5,000.00</i></p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
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<p>vii. Expert human interpretation</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
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<p>viii. Timely response and escalation procedures</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>

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ix. Dynamic online reporting	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
	DIR Contract Price		\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
x. Security management and event responses practices	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Define activities to be performed in this service category:	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
xi. Intrusion detection and response	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>

			\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
xii. Antivirus, email and anti-spam	DIR Contract Price				
This service is only available with the Qnet Security Monitoring and Management Packaged services Offering Qnet's Managed Gateway Virus Protection enforces enterprise gateway virus protection and policies. It provides comprehensive protection against threats to the corporate network. Features of Qnet NSA-MGVP: <ul style="list-style-type: none"> · Remote management of anti-virus appliance from the Security Operations Center · Provides protection for unknown viruses with heuristic analysis · Enforces enterprise gateway virus protection policy · Daily anti-virus database updates Reliable protection against all types of malware. Internet-worms, Trojans, harmful Java and ActiveX applets and computer viruses including those specifically developed for Linux are stripped from entering your network. 	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
	MSRP/ List price	\$5,000.00	Managed Gateway Virus Protection: 1-64 Users: \$100/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 1-64 Users: \$200 <u>One Time Charge</u> Managed Gateway Spam Eradication: 1-64 Users: \$150/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 1-64 Users: \$600 <u>One Time Charge</u>	Managed Gateway Virus Protection: 65-254 Users: \$100/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 65-254 Users: \$200 <u>One Time Charge</u> Managed Gateway Spam Eradication: 65-254 Users: \$150/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 1-64 Users: \$600 <u>One Time Charge</u>	Managed Gateway Virus Protection: 65-254 Users: \$150/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 65-254 Users: \$200 <u>One Time Charge</u> Managed Gateway Spam Eradication: 65-254 Users: \$225/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 65-254 Users: \$600 <u>One Time Charge</u>
			Managed Gateway Virus Protection: 1-64 Users: \$93/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 1-64 Users: \$186 <u>One Time Charge</u> Managed Gateway Spam Eradication: 1-64 Users: \$139.50/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 1-64 Users: \$558 <u>One Time Charge</u>	Managed Gateway Virus Protection: 65-254 Users: \$93/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 65-254 Users: \$186 <u>One Time Charge</u> Managed Gateway Spam Eradication: 65-254 Users: \$139.50/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 1-64 Users: \$558 <u>One Time Charge</u>	Managed Gateway Virus Protection: 65-254 Users: \$139.50/Month <u>Recurring Charge</u> Managed Gateway Virus Protection Setup & Consultation: 65-254 Users: \$186 <u>One Time Charge</u> Managed Gateway Spam Eradication: 65-254 Users: \$209.25/Month <u>Recurring Charge</u> Managed Gateway Spam Eradication Setup & Consultation: 65-254 Users: \$558 <u>One Time Charge</u>
xiii. Firewall/VPN monitoring services	DIR Contract Price				
	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories: VPN is extra.</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$50.00/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$300 1 Site to Site <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$50.00/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$300 2 Site to Site <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$125.00/Month Block of 10 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$1,000 Block of 10 Site to Site <u>One Time Charge</u></p>
	<p>DIR Contract Price</p>	<p>\$5,000.00</p>	<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$46.50/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$279 1 Site to Site <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$46.50/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$279 2 Site to Site <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$116.25.00/Month Block of 10 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$930 Block of 10 Site to Site <u>One Time Charge</u></p>
<p>xiv. Firewall/VPN management services</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>is an additional \$25.00/Month 1 Site to</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories: VPN is extra.</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$50.00/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$300 1 Site to Site <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$50.00/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$300 2 Site to Site <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$125.00/Month Block of 10 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$1,000 Block of 10 Site to Site <u>One Time Charge</u></p>

					<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u></p> <p>\$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u></p> <p>\$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$46.50/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$279 1 Site to Site <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u></p> <p>\$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$116.25.00/Month Block of 10 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$930 Block of 10 Site to Site <u>One Time Charge</u></p>
	DIR Contract Price					

IT Security Services

Pricing

A. Security Governance and Advisory Services

1. HIPAA Planning and Implementation

	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%

2. Texas Administrative Code, Chapter 202	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
3. Texas Government Code, Chapter 2059	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
B. Network infrastructure discovery, mapping and inventory services					
i. Connection and configuration	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
ii. Scanning	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
iii. Topology mapping	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%

iv. Network utilization and change detection	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
v. Network forensics and hot fix detection	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
C. Infrastructure Services					
i. Firewall and VPN policy and architecture review	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
	DIR Contract Price		\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
ii. ISB/IPS policy and architecture review	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	<p>DIR Contract Price</p>		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
<p>iii. Access control/identity management review/integration services</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Not Available</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$</p>	<p>\$</p>	<p>\$</p>
	<p>Discount % off MSRP</p>	<p>40%</p>	<p>%</p>	<p>%</p>	<p>%</p>
	<p>DIR Admin Fee</p>	<p>2%</p>	<p>2%</p>	<p>2%</p>	<p>2%</p>
	<p>Customer Discount</p>	<p>38%</p>	<p>%</p>	<p>%</p>	<p>%</p>
<p>iv. Network architecture review</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>

				\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
	DIR Contract Price			\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u>	
v. Host hardening and secure build development	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			
vi. Disaster Recovery plan review, development and telecommunications redundancy	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			
vii. High availability architecture review and development	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			
D. Risk and Vulnerability Assessment Services					
i. Perimeter vulnerability scans	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			
ii. Perimeter penetration scans	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			
iii. Internal network vulnerability assessments	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00			
	Discount % off MSRP	40%			
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%			

iv. Network risk assessments	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
v. Host vulnerability assessments	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
vi. Host risk assessments	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
vii. Applications architecture assessment	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
viii. Applications penetration testing	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
ix. Secure code reviews	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
x. Secure applications development services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
xi. Commercial product assessment	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%

	Customer Discount	38%	%	%	%
xii. Data security assessment	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
E. Implementation Services					
i. Security product deployment & configuration services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time. Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories: B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
	DIR Contract Price		\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u>	Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u>	Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u>
ii. Firewall/VPN deployment and configuration services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time. Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories: VPN is extra. B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review	MSRP/ List price	\$5,000.00	\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u> VPN Monitoring Services is an additional \$25.00/Month 1 Site to Site <u>Recurring Charge</u> VPN Setup and Consultation is an additional \$300 1 Site to Site <u>One Time Charge</u>	\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u> VPN Monitoring Services is an additional \$50.00/Month 2 Site to Site <u>Recurring Charge</u> VPN Setup and Consultation is an additional \$300 2 Site to Site <u>One Time Charge</u>	\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u> VPN Monitoring Services is an additional \$125.00/Month Block of 10 Site to Site <u>Recurring Charge</u> VPN Setup and Consultation is an additional \$1,000 Block of 10 Site to Site <u>One Time Charge</u>

				<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$46.50/Month 2 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$279 2 Site to Site <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p> <p>VPN Monitoring Services is an additional \$116.25.00/Month Block of 10 Site to Site <u>Recurring Charge</u></p> <p>VPN Setup and Consultation is an additional \$930 Block of 10 Site to Site <u>One Time Charge</u></p>
iii. NIDS/NIPS deployment and configuration services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	DIR Contract Price			<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
iv. HIDS/HIPS deployment and configuration services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
v. PKI and access control design and implementation services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	MSRP/ List price	\$5,000.00	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	DIR Contract Price		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
F. Incident Response Services					
i. Virus outbreak assistance	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories: (Mail anti-virus consulting provided in separate product)</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	<p>DIR Contract Price</p>		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
<p>ii. Ciber attack response assistance</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Deploying, maintaining and monitoring Intrusion Detection & Prevention Systems is a complex, time and resource intensive task. It requires specialized expertise and significant investment to support 24/7. These systems are only effective if they are actively monitored by dedicated resources able to analyze events and respond appropriately in real-time.</p> <p>Qnet's Security Monitoring and Management Services offering is a packaged Managed Services offering which includes the following categories:</p> <p>B.i.1.a - Cyber Attack Alerts B.i.1.b - Cyber Attack Countermeasures B.i.2.a - Configuration Management of Monitored Devices: Security Hardware B.i.2.b - Configuration Management of Monitored Devices: Security Software B.iv - Network Attack Activity B.v - Continuous Event Identification B.vi - Advanced Analysis and Correlation of Security Events B.vii - Expert Human Interpretation B.viii - Timely Response and Escalation Procedures B.ix - Dynamic Online Reporting B.xi Intrusion Detection and Response C.i - Firewall and VPN Policy and Architecture Review C.ii - ISB/IPS policy and Architecture Review C.iii - Access Control/Identity Management Review / Integration Serv C.iv - Network Architecture Review</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$600.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,450.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,100.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$2,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,600.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$5,100.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
	<p>DIR Contract Price</p>		<p>\$558.00/Month - One Monitoring Port - <u>Recurring Cost</u> \$1,348.50/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,023.00/Month - Two Monitoring Port - <u>Recurring Cost</u> \$1,953.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>	<p>\$1,488.00/Month - Four Monitoring Port - <u>Recurring Cost</u> \$4,743.00/Setup, Consultation, Appliance - <u>One Time Charge</u></p>
<p>iii. Forensic services</p>	<p>Pricing Criteria</p>	<p>Pricing Example</p>	<p>Small Customer (see criteria below)</p>	<p>Medium Customer (see criteria below)</p>	<p>Large Customer (see criteria below)</p>
<p>Not Available</p>	<p>MSRP/ List price</p>	<p>\$5,000.00</p>	<p>\$</p>	<p>\$</p>	<p>\$</p>
	<p>Discount % off MSRP</p>	<p>40%</p>	<p>%</p>	<p>%</p>	<p>%</p>
	<p>DIR Admin Fee</p>	<p>2%</p>	<p>2%</p>	<p>2%</p>	<p>2%</p>

	Customer Discount	38%	%	%	%
iv. Remediation services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
G. Security Support, Intelligence and Alerting Services					
i. Firewall support services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
ii. Virus outbreak notification services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
iii. Vulnerability alerting services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
iv. Internal threat alerting services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
v. External threat alerting services	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
H. Security Training Services					
i. Firewall training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
ii. Security awareness training program development	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)

Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
iii. End user security awareness training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
iv. Infrastructure security principles training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
v. Applications security principles training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
vi. Forensic/Incident response training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
vii. Windows security training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
viii. Hacking techniques and tools training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%
ix. IT security certification training	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)	
Not Available	MSRP/ List price	\$5,000.00		\$		\$
	Discount % off MSRP	40%		%		%
	DIR Admin Fee	2%	2%		2%	2%
	Customer Discount	38%		%		%

x. Compliance reporting	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%
xi. Security Policy and Guideline Development	Pricing Criteria	Pricing Example	Small Customer (see criteria below)	Medium Customer (see criteria below)	Large Customer (see criteria below)
Not Available	MSRP/ List price	\$5,000.00	\$	\$	\$
	Discount % off MSRP	40%	%	%	%
	DIR Admin Fee	2%	2%	2%	2%
	Customer Discount	38%	%	%	%

DIR uses the following criteria to define small, medium, and large state Customers:					
Item			Small	Medium	Large
Publicly addressable IP Addresses			1 Class "C" Network (256 or less)	2-255 Class "C" Networks (512 to 65,280)	1 Class "B" Network (65,536 plus)
FTE s (Full Time Employees)			1-99	100-999	1000 plus
Servers			1-5	6-200	201 plus
Work Stations			1-99	100-999	1000 plus
Mobile Devices			1-99	100-999	1000 plus
IT FTE			1-5	6-20	21 plus
Buildings/Sites			1	2-3	4 plus
Location/s			1	2-3	4 plus